




Marketing and International Activity Update

API RBI Software User Group

March 21, 2007

The Equity Engineering Group, Inc.
Houston, TX USA



International Plan

- Objective: Expand use of API RBI Internationally
- Initial focus on Europe
 - Obstacles in the European market:
 - + Lack of EU presence for marketing and implementation support
 - + Lack petrochemical materials and damage mechanisms
 - Focus on the technology (581) rather than the software
 - Explore writing a 571 equivalent for the petrochemical industry
- EPERC/RIMAP (sunset August 2004)
 - MOU in place
 - API 581 draft provided for review and comment
 - Have received 1 response; more expected
- Explore/Provide training and services, as opportunities arise
- Develop network consulting relationships or consulting services arrangements, as applicable

| | | |
|--------------------------|------------------------------|-----------------------------|
| ADGAS | Dow | Petro-Canada |
| BP | DSM Services | Saudi Aramco |
| Conoco | Flint Hills Resources | Shell GS |
| Chevron | Lyondell Chemical | Sunoco |
| Chinese Petroleum | MarathonAshland | Syncrude |
| Phillips | PDVSA | Total Petrochemicals |

* Membership as of October 2001

- Kick-off of project for world class software tool and platform
- New memberships

| | |
|------------|--------------|
| – 2000 – 1 | 2001 – 1 |
| – 2002 – 2 | 2003 – 5 |
| – 2004 – 3 | 2005 – 1 |
| – 2006 – 6 | 2007 – 3 YTD |

| | | |
|------------------------------|------------------------------|-----------------------------|
| ADGAS (1) | Georgia Pacific | Petrobras |
| Ashland Chemicals | Hess | Petro-Canada |
| Bayer Chemicals | Ineos (1) | Placid Refining (1) |
| Berwanger | Invista | Praxair (1) |
| BP | IRISNDT | Qatar Chemicals (1) |
| Braskem S/A (3) | Irving Oil (1) | Repsol-YPF (1) |
| Chevron | ISQ | Saudi Aramco |
| CHS Energy (1) | Italian Welding Inst. | Shell GS |
| ConocoPhillips | JGC Plantech | Spectra Energy (1) |
| CP Chemicals | Lloyds Register | Suncor (2) |
| DNV | Lyondell Chemicals | Sunoco |
| Dow | Marathon | Total Petrochemicals |
| Enap Sipetrol (1) | Pasadena Refining (1) | Valero |
| Flint Hills Resources | PDVSA | |

* Membership as of March 2007

March 2007 Update

- 7 new Companies since Fall 2006 meeting - 1 Corporate; 1 Contractor; 7 site
- 44 Companies/Sites represented; 41 separate licenses
 - 21 Corporate
 - 7 Contractor
 - 16 Site
- 41 Companies; 41 separate licenses

Marketing Summary

- (43) 2006 inquiries for pricing and background
- (15) YTD 2007 inquiries for pricing and background
- Inquiries from over 29 countries worldwide
- Links with other tools increasing exposure
 - Meridium link – Braskem, other prospects
- User Group – members
 - Chevron - Qatar Chemicals